Stem Brothers

Naturally, Your Fuel & Home Energy Experts.

To Our Customers:

Like most of us, we are sure you are eager for the arrival of warmer weather. This past winter delivered plenty of cold temperatures and precipitation; yet lacked any significant snowfall. The week of Valentine's Day alone brought in a round of storms that included rain, sleet, snow, ice, and wind. It seems like it's always all or nothing when it comes to our local weather. Fortunately, we saw mostly stable pricing in both heating oil and propane throughout the winter; however, the end of the season saw slight increases due to extended colder temps and more demand on supply than earlier predictions.

We wanted to give a big shout out to our local municipalities and Colonnelli Brothers, who facilitated the four-month long bridge replacement outside of our office. It was a little bit of an adjustment once the road was closed; but the crew was out there every day, even during bad weather. They also beat their originally planned reopen date which was like an early Christmas present! Stem Brothers, Inc. was excited to see customers back in the office and at the diesel pumps. We know the closure affected a lot of you and we are grateful to have you back!

As always, we thank you for your continued patronage and we look forward to serving your heating and cooling needs this year. We hope you and your families have a wonderful summer!

The Stem Family



Josh A. delivering oil in Milford

Consider the Biodiesel Key Club

Consider joining our Biodiesel Key Club and have access to both clear on-road and dyed off-road biodiesel whenever you need it! We have four self-service biodiesel pumps available to you 24 hours a day at our headquarters in Milford. Gallons are billed monthly and a 5-cent per gallon discount can be taken when you pay your bill within 7 days. This is a great program for fleet & over the road truckers, landscapers, snow plow drivers, and those with farm & construction equipment. If you are interested in the club, have questions or want to open an account; call the office today at (908) 996-4441.



30 Years and Counting

Stem Brothers, Inc. would like to congratulate Victor "Vic" Smith on reaching the milestone of 30 years of service. We are grateful for his continued commitment and contributions to the company and our customers. Vic began his employment in July of 1994 as an oil delivery driver servicing the areas of Holland Twp., Alpha, and north into Phillipsburg. Eventually, Vic was approached by David Stem, who asked if he would be interested in transitioning over to the propane department - to which Vic said, "yes". From then on, Vic worked alongside of Fuzz Fazekas and another service tech learning everything about propane and playing an intricate part in growing the department and its' customer base.

As Stem Brothers' lead propane service technician, Vic is well-versed in installing residential *Victor Smith* propane systems as well as troubleshooting system issues and performing general preventative maintenance. He also works alongside his fellow technicians when setting tanks and installing gas piping for home heating, pool heaters, and generators. Vic is the guy that the newer techs go to with questions, and he is always willing to lend a helping hand. When asked what the favorite part of his job is, Vic responded that he enjoys problem solving and working with the customer to find a solution.

In his free time, Vic enjoys spending time fishing and kayaking. If you see Vic around town, please be sure to congratulate him on his 30 years of service!



Take Advantage of \$100 Off Customer Special

Now is a great time to replace your furnace, boiler, A/C unit or oil tank and take advantage of the enclosed coupon for \$100 off!

We offer only the best in residential heating and cooling products. Our trained service technicians have the knowledge & experience to recommend and replace your old, worn out equipment. Use the enclosed

CUSTOMER RESPONSE CARD

to request more information or call our office at 908-996-4441. We would be happy to help you!



Stem Brothers, Inc. is proud to offer a Special discount for Veterans!

20% off of the price of an Annual Cleaning/Preventative Maintenance for A/C and Oil or Propane heating appliances.

This offer is valid for current or new Stem Brothers, Inc. customers.

Proof of veteran status required.

Ad must be mentioned at time of scheduling a cleaning or preventative maintenance.

Not valid on parts, after hours calls or other offers or specials.

No cash value.

One per household.

2024 Business Hall of Fame Inductee

Stem Brothers, Inc. was honored to receive the Contemporary Award at the Hunterdon County Chamber of Commerce's Business Hall of Fame event on November 13, 2024.

The Business Hall of Fame was established to highlight local businesses and organizations who have played a vital role in the growth and development of Hunterdon County while demonstrating exceptional leadership, innovation, ethics and vision.

Stem Brothers, Inc. began in 1946 as a small gas station in the town of Milford. It was the hard work and foresight of brothers, Doug and Jack; and later, Jack's son, David, that would grow the company into what it is today. As we embark on our seventy ninth year in business, we continue to proudly serve Hunterdon County and provide our customers with the best in fuel and service.



Tom Halford, J.D. Stem, Justin Stem, Wade Stem

Propane Safety & Delivery Information

If you are a propane customer, please read the following important information to keep in mind throughout the year.

As spring brings about warmer weather, it also brings with it the potential for wind and rain; which we know typically ends up with power outages. If you have a propane fired back-up generator or any other type of

auxiliary appliance (gas log set, pool heater, outdoor kitchen, etc.), check your propane tank level NOW - *NOT* when you lose power. Eliminate the need for a same day delivery and subsequent rerouting fees by ordering a fill (minimum of 150 gallons) in advance of inclement weather. Please keep in mind that we require at least 48-hours to make a delivery.



If you are a will-call customer, meaning you monitor your usage and call when you want a delivery, avoid a potential run-out and billable service call by switching to automatic delivery. If your tank does run out of propane it will be locked off by the driver and your system will require a gas safety leak test by a certified Stem Brothers service technician. Once the system is deemed to be safe and free from any leaks; the service technician will place the system back in operation and relight any appliances. This is pursuant to New Jersey state law (N.J.A.C 5:18) and NFPA 54 code standards.

If you have any questions about service or are interested in starting propane service with us, please use the enclosed **CUSTOMER RESPONSE CARD** or call **908-996-4441** to speak with someone in the propane department.

Schedule the Early Bird Special on an Oil Burner Tune-up



Maintaining your boiler or furnace is as important as changing the oil in your car. Routine maintenance can extend the life your equipment, improve efficiency and save you money on fuel and costly repairs. Our service technician will change the oil filter, nozzle and pump strainer. He will also clean the base of the chimney, smoke pipe and flue passages, oil motors and check the draft. Call now to request a tune-up and take advantage of the special price of \$199.95 - Now until May 31st. TO REQUEST A TUNE-UP, PLEASE FILL OUT THE ENCLOSED CUSTOMER RESPONSE CARD, RETURN IT TO US AND WE WILL CONTACT YOU.

Start Saving Now for Next Winter's Heating Expenses

We offer two programs that you can participate in to help ease the burden of heating your home - the **Easy Pay Plan** and the **CAP Price Protection Plan**. You can enroll in one or both of the programs.

The *Easy Pay Plan* spreads your heating costs over 11 months, with the first payment due in July. Monthly payments can be made automatically with a credit card by accessing your account through the Stem Brothers website. Enrollees will receive a 5-cent per gallon discount on all gallons purchased during the heating season and will be on automatic delivery service.



The *CAP Price Protection Plan* offers you peace of mind during the heating season by guaranteeing that your price of heating oil or propane will not exceed a certain level throughout the heating season.

To enroll in one or both programs, please complete the **Customer Response Card** included in this newsletter.



Stop by any one of our 16 convenient locations across New Jersey and Pennsylvania. We offer car washing, auto detailing, and quick lube.

Our quick lube centers are located at 131 Rt. 31 in Flemington and 1501 West Ave. in Phillipsburg.

The Unlimited Wash Club offers all the car wash services you need and more! Enjoy unlimited washes starting at just \$23.99 a month. Plus, every membership comes with free vacuums, litter bags & car mat beater so you can keep your car looking its best.

Come to Shammy Shine Car Wash and experience the difference for yourself today.

Employee Milestones

Stem Brothers, Inc. is proud to recognize the following employees for their continued years of service.

Victor Smith	30 years
Karen Dilley	10 years
Jaqueline Bradley	5 years
Tracy O'Connell	5 years
Drew Struening	5 years

A Warm Welcome



Joining our staff over the past year:
Front row - left to right
Mike Q., Corrine W., Lee R., Donald M.
Back row - left to right
Corey R., Ryan M., Rob P., Dave N., Dan R.

Congratulations on Your Retirement!

Shammy Shine is proud to recognize the retirement of one of its long-time employees, Stephen Newman.

Stephen worked for Shammy Shine for 35 years; starting in September of

1989. He began as a gas/wash manager at the Washington, NJ location and when that was sold, he managed the Bethlehem Shammy Shine. Stephen retired in December of 2024 as the Regional Manager for all of the Pennsylvania locations.

Stephen and his wife, Chris, have relocated to South Carolina and are enjoying the warm, sunny weather. Please join us in wishing both of them many years of retirement bliss!



Chris & Stephen Newman

Attention Biodiesel Key Club Holders

We want to make you aware of some upcoming changes to our biodiesel key pump island. Starting in late June/early July, the key pumps will be out of service for approximately six weeks as we begin a complete renovation of the pumps, island, canopy and underground tanks. While our site is temporarily closed, we ask that you visit either the Milford or Frenchtown Citgo locations for your diesel product needs.

Once the project is complete, you will be able to access the pumps in the same manner as before. One exception will be for customers who still use the original, gray Gasboy key (not the blue or red fobs). The new island will be unable to accommodate that style key any longer; therefore, you will need to contact us to receive a new key fob. You can do so by calling the office at 908-996-4441 and ask for Jen.

Hometown Dream

What started out as a dream... turned into an idea... that became reality.

Clam Jam Boil & BBQ is an onsite barbeque catering company created by one of our own, oil delivery driver - Tim Smith. Tim and his crew offer barbeque and seafood boils for all kinds of events such as graduation parties, retirement parties, weddings, and corporate events. Their food truck can also be found at many local events and breweries on the weekends from spring until fall.



Tim's last day of work at Stem Brothers, Inc. was April 1st as he will now devote 100% of his time to his passion - barbeque. Tim had been employed with Stem Brothers, Inc. for over twenty-three years. He is caring and compassionate and was always the first driver to recommend a customer for the Jack Stem Fuel Assistance Fund. Tim has been instrumental in training new drivers and backing up the service department when needed. He will be greatly missed.

Please help us wish Tim all of the best in this new chapter. If you want to taste some of the best barbeque ever, contact Clam Jam Boil & BBQ by phone at **(609) 658-7636**. Visit their website at **clamjambbq.com** or send an email to **clamjambbq@aol.com**. They have something for everyone!